

CloudINX Controlled Material Guide

Guidance for sensitive, confidential, public-sector or critical-infrastructure requirements.

Principle

Public enquiry channels should not receive controlled programme documentation. Use the first enquiry to request controlled handling, then agree NDA, authorised recipients and document flow.

Do send initially

- High-level business outcome.
- Broad geography or region.
- Decision timeline.
- General service family.
- Whether NDA is required.

Do not send initially

- Detailed network diagrams.
- Restricted site names or coordinates.
- Sensitive route or security architecture.
- Unapproved government, critical infrastructure or sovereign programme files.
- Commercially confidential supplier bids.

Controlled exchange steps

Step	Action
1	High-level enquiry to sales@cloudinx.com.
2	CloudINX confirms handling route.
3	NDA and authorised recipients agreed.
4	Controlled materials exchanged.
5	CloudINX scopes the paid review or advisory mandate.